
...earing it on an advertisement. I
...ed it. I saw two men advertising their
... goods in just that way. Almost any
... watering place you may go to you will
... see the hotel clerks blazoning with dia-
...monds that will make your eyes bulge
... out. It's a good dodge for the jeweler,
... and it pleases the clerk."

"What's the benefit for you benefited?"

"A clerk wear a diamond a few months,
... and during that time rich visitors are
... sure to inquire about the stone, ask
... where it was purchased, and so on. The
... clerk, of course, tells what he came
... from, recommends the visitor to go
... there, and he gets him a card of in-
... troduction to the proprietor. See?"

Production Dispatch.